

## Public Procurement and Disposal of Public Assets Authority





### **EVALUATION OF BIDS**

TRAINING FOR STAFF OF KAMULI DISTRICT LOCAL GOVERNMENT

Venue: MALAMU CENTRE, KAMULI DISTRICT

Presentation by: Rona

Ronald Tumuhairwe

|Manager Capacity Building | rtumuhairwe@ppda.go.ug

Thursday 17<sup>th</sup> September 2020



### **Learning Objectives**





By the end of the presentation, participants should be able to understand:

- Background
- Stages of evaluation
- Evaluation Methodology
- ☐ Evaluation Criteria and sub criteria
- ☐ Scoring system, where applicable
- Basis for the determination of the BEB



### Background





- □ Bid Evaluation constitutes a major stage in the procurement cycle which relates to;
  - Dexamination, comparison, assessment, ranking, selecting and recommending of bids
- ☐ Bid evaluation ought to achieve;
  - □high quality services and goods
  - □economy and efficiency
  - □ promote fairness and transparency
  - □ Equal opportunity for all eligible providers



### Background





- ☐ Bid Evaluation is elaborated in;
  - □ Section 71 of the PPDA Act (2003)
  - ☐ The Local Governments (PPDA) Regulations, 2006



### **Evaluation Committee**





- ☐ Recommended by PDU, approved by CC
- Minimum 3 members
- ☐ A person appointed member of the evaluation committee shall have technical skills and experience relevant for the procurement requirement
- □ An evaluation committee shall have among others:-
  - □ A person representing the user department
  - □A member of the procurement and disposal unit



### Evaluation Methodologies



- ☐ Quality and Cost Based Selection (QCBS)
- ☐ Quality Based Selection (QBS)
- ☐ Fixed Budget Selection (FBS)
- ☐ Least Cost Selection (LCS)
- ☐ Technical Compliance Selection (TCS)



### Evaluation Methodologies



Procurement category	Most Suitable Evaluation Methodology
Works	Note that QCBS may be used for evaluation of works for design and build or turnkey contracts, where there is a consultancy element
Supplies	TCS
Services	QCBS,QBS, FBS and LCS



# Quality And Cost Best Selection



- □ The Technical Evaluation criteria and maximum score is stated in the Bid document.
- ☐ There is a minimum technical qualifying mark, below which a bid shall be rejected
- ☐ The relative weights are allocated to the technical and financial components



# Example Of Technical Criteria - Rating System Under(QCBS)





- ☐ Specific experience of consultants
- Adequacy of the proposed methodology
- Qualifications and competence of key personnel
- ☐ Transfer of knowledge
- Local participation



### **TCS**





- ☐ Bid submission method should be one stage single envelop, unless stated in the SBD
- ☐ Bids shall be subjected to the three stages of evaluation. Preliminary, technical & financial requirements shall be evaluated on pass/fail basis
- ☐ TCS recommends the lowest priced bid which is substantially responsive to the commercial and technical requirements of the PDE



### STAGES IN BID EVALUATI





### A Preliminary Examination

- ☐ To determine eligibility and administrative compliance on pass/fail basis
- Bids that pass this stage qualify for technical evaluation
  - > Eligibility requirements
    - ✓ A copy of the bidder's trading license or equivalent
    - ✓ A copy of the bidder's certificate of registration or equivalent
    - ✓ A copy of the bidder's income tax clearance certificate or equivalent



### Eligibility...





- ☐ A copy of the bidder's VAT registration or its equivalent
  - ✓ A copy of the bidder's VAT registration or its equivalent
  - ✓ A Statement that the bidder does not have a conflict of interest in the subject of the procurement
  - ✓ Any other relevant documents or statements which shall be stated in the solicitation documents
- Accordingly, the CC is supposed to verify the accuracy, validity and authenticity of the above documents stated



# Administrative Compliance, Reg. 18



- This is measured against the basic instructions and requirements in the solicitation document that may include;
  - ☐ Submission of a bid security, if required in the correct form and amount
  - Submission of the correct number of copies of the bid
  - ☐ Submission of the bid in the required format
  - ☐ Signature and authorisation of bids in accordance with instructions in the solicitation document



# Administrative Compliance...



- ☐ Signature of curriculum vitae, if required
- Correct bid validity; and
- ☐ Submission of any additional documentation or samples required



### Technical evaluation





- ☐ This stage requires;
- ✓ The commercial responsiveness of the bid to the terms and conditions.
- ✓ The technical responsiveness of bids to the statement of requirements
- ✓ The bids must pass a minimum score to proceed to the next stage
- ✓ Under Technical compliance evaluation is on a pass/fail basis



### Technical evaluation





- ✓ No credit given for exceeding the specification
- Merit point system is applicable under procurement of services
- ✓ Bids declared Compliant or Non Compliant- depending on the methodology
- ✓ Non Compliant Bids are rejected



### **Financial Evaluation**





- Conducted to assess the financial offers/proposal
- ☐ All bids converted into same currency
- Arithmetical errors corrected
- Unconditional discounts considered & calculated where applicable
- ☐ Life cycle costing elements may be considered for specific requirements
- ☐ Bids ranked according to total price
- ☐ Costs compared and BEB determined



#### **Determination of the BEB**





☐ The Bid which scores highest according to the evaluation method used from among those which are eligible, compliant and substantially responsive shall be the best evaluated.



### **Post-Qualification**





- ☐ Done to determine whether the bidder whose bid emerged as the Best Evaluated has the capability and resources to effectively carry out the contract.
- ☐ It is a verification exercise on the capability of the best evaluated bidder



### Challenges in Evaluation





- Maintaining confidentiality by members of EC
- ☐ Issues of conflict of interest and favoritism
- □ Awarding of marks /scoring is very subjective
- ☐ How to handle influence peddlers and directives?



### Challenges in Evaluation





- □ Lack of knowledge on how to effectively apply the relevant methodology
- ☐ Errors may occur during the computations
- ☐ Bidders may complain about the arithmetical errors corrected during evaluation
- Using alternative evaluation criteria other than the communicated



## Public Procurement and Disposal of Public Assets Authority



THE REPUBLIC OF UGANDA

#### **Head Office:**

UEDCL Towers, Plot 37 Nakasero Road P.O. Box 3925, Kampala Uganda

Tel: 256 414 311 100

Fax: 256 414 344 858 or 256 414 250 031

Web: www.ppda.go.ug Email: info@ppda.go.ug

Connect: www.facebook.com/ppdauganda